

Hospitality and Travel Industry

Reservations, Yield and Revenue Enhancement Professional

Dear Recruitment Team:

I am attaching my resume for your review. I have performed successfully in the lodging industry for many years. My strongest focus has been in the areas of Business Development, Operations, Call Centers, Reservations, Electronic Distribution, Yield Management and Revenue Enhancement. I am interested in permanent, full-time employment, however, I will consider working on an interim or contract basis if this works best for your company.

I am self-motivated and a self-starter. I require minimal supervision and guidance yet; I am at my best as a team player and enjoy being a part of a challenging, cooperative and productive effort.

My key attributes include:

- Proven accomplishment in recruiting and growing client base.
- Proven success in growing and optimizing revenue.
- Strong and effective operations management.
- Clear and concise communications capability.
- Knowledge of GDS and Internet distribution channels.
- Successful project management, on time and within budget.
- Successful yield management and revenue enhancement seminars for multi-level property management staff (General Managers through Reservation Managers).

I would welcome consideration for a position with your organization and feel I have the background, experience and skills to fulfill the job requirements at a level of performance well above expectations.

I appreciate and thank you for your consideration.

Sincerely

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