

ATTILA O. YILDIZ

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Dear Sir / Madam:

I have identified your firm as having strong contacts with high growth organizations. I am submitting my enclosed resume and hope that you will consider the value I offer to your clients' corporations.

Conceiving, developing and executing the strategies and initiatives that drive revenues, growth, competitive market positioning, profits is what I do best! Throughout my career, in upper managerial positions with the leaders in diverse industries, I have earned a track record of success in managing complex business initiatives, and achieving exceptional rather than expected results. For example, I have:

- Led the start up of a company with dynamic sales/service organization built on the combined product and service strengths of two leaders in the garment production and licensing management industry – brought the company new revenue of \$1.5 million in 1.5 years
- Have established and built new alternative business activities for an existing world leader company in wireless industry – brought a business potential of yearly \$10 million of revenue
- As a director of procurement for over 5 years to a world leader company in the tourism industry which resulted in \$3 million in cost savings

I have the distinction of being a director who possesses the experience, capabilities and judgment for taking a business to its next level of success by resolving the deficiencies that impede its ability to grow and prosper. I have been characterized as a corporate business developer and credited with personal contributions to the top-line and bottom-line performance successes. I am a "doer" who is highly skilled in visualizing and executing a plan and doing whatever it takes to deliver. I am driven by challenge. I am accustomed to and effective in high-profile upper management roles. My management style can be described as result oriented, decisive, yet flexible. I value and reward creative thinking, initiative, teamwork, commitment and performance.

I look forward to the opportunity to meet with you for a personal interview.

Best regards,

Attila O. Yildiz

P.S. I have legal right to work and live at the United States. (permanent resident)