



Title: Vice President, Product Management- CRS
Pegasus Solutions

Job description:

The VP, Product Management will:

- Develop and manage the product strategy for Central Reservation Services (RezView NG, RezView Classic, interfaces, data management automation, voice services), understanding the market landscape by gathering customer requirements and analyzing competitor offerings, reviewing how CRS services operate and setting the vision for the future by identifying opportunities for enhancement and development;
- Provide subject-matter expertise and marketing support to the Sales and Account Management teams in pursuit of revenue and EBITDA growth targets;
- Drive the key marketing messages in support of each target customer segment;
- Work with the relevant Operations, Development and Technical groups to provide strategic business guidance on priorities and opportunities

Required skills/experience:

- In-depth CRS product knowledge, especially for hospitality technology services (central reservations, web booking engine, third party distribution)
- Commercial skills (finance, marketing) preferred
- Creative problem solver
- Proven leadership ability
- 5 years or more relevant industry experience gained within Pegasus or competitor CRS
- 5 years or more Product management experience preferred
- Sales / Account management experience is a plus
- Managed product with diverse international customer base

This position will be filled in either Scottsdale, Arizona or Dallas, Texas.

Please apply online at www.pegs.com under the "Careers" section. Please reference job code 1922 (Scottsdale) or 1923 (Dallas).